

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: November 20, 2012

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

David Iannuccilli: Chairperson, John Silvia: Vice-Chairperson, Pamela Kobrock,

Robert Recchia, Thomas Foley, Ellen Balasco: Deputy Chief of Legal, DBR and

William J. DeLuca: Administrator, DBR.

Non Members Present:

Norma M. Mousseau: RIAR, Lisa Crenca Real Estate.

Chairperson Iannuccilli called the meeting to order at 9:17 a.m.

Chairperson Iannuccilli asked for a motion to accept the minutes from the October meeting. John Silvia made the motion to accept the minutes, seconded by Thomas Foley.

All in favor, motion passed.

The following continuing education courses were reviewed:

Thomas Foley presented the recommendations of the continuing education committee to the board.

The CE Shop, Inc:

- E025 Generation Buy 6 Hrs.**
- E026 Green 100: RE for a Sustainable Future 6 Hrs.**
- E027 Green 200: The Science of Green Building 6 Hrs.**
- E028 Green 300: Greening Your RE Business 6 Hrs.**

The CE Shops four courses were submitted as six (6) hours, but approved for three (3) each. Thomas Foley made a motion to accept the four courses at three (3) hours each, seconded by John Silvia. All in favor, motion passed.

The LepLap Institute:

- CS105 Closing and Settlement 3 Core**
- LT104 Landlord and Tenant Law 3 Core**
- SM104 Social Media and the RE Profession 2 Hrs.**

Thomas Foley made a motion to accept these three (3) courses as submitted from LepLap Institute, seconded by John Silvia. All in favor, motion passed.

- LepLap Institutes, CRM105 Customer Relationship Management & the Real**

Estate Profession, for two (2) Hrs., was not approved. The course did not relate

directly to Regulation 11 Section 29.

The Rhode Island Association of REALTORS:

- 381 Real Estate Basics 3 CEH**
- 238 Environmental Issues in Your RE Practice (online) 3 CEH**
- 239 Introduction to Commercial Real Estate (online) 3 CEH**
- 240 Red Flags Property Inspection Guide (online) 3 CEH**

Thomas Foley made a motion to approve RIAR'S courses as submitted, seconded by Robert Recchia. All in favor, motion passed.

Instructors:

- The CE Shop, Inc: Mr. Michael McAllister**
- The LepLap Institute: Mr. Paul Laprocina, Esq. & Mr. Christopher Reale**
- The Rhode Island Association of Realtors: Ms. Alyce Klezcek, Mr. Robert L. Martin, and Ms. Sandra M. Conca**

Thomas Foley made a motion to accept all previously approved Instructors with the Department of Business Regulation and seconded by John Silvia.

New Business:

Ellen Balasco: Deputy Chief of Legal explained Regulation 11, will be posted for review after statutes are submitted.

Opportunity for Public Comment:

Norma M. Mousseau: RIAR:

1. There was question on anti trust laws, according to the study guide at RIAR the anti trust laws differ in fines compared to the national text book.

Norma will be scanning them both then she'll be sending them along to Atty. Ellen Balasco for review.

2. Is there a possibility for the Pre-Licensing Schools to get the test scores from Pearson Vue for the students that attended said schools
William J. DeLuca: DBR Administrator will be getting in touch with Pearson Vue to find out if that's possible.

The Commission will be next meeting on, Thursday, December 13, 2012 at 9:15 a.m.

Chairperson Iannuccilli asked for a motion to adjourn. Thomas Foley made the motion,
at 9:45 a.m. seconded by John Silvia..

Respectfully submitted,

William J. DeLuca

Real Estate Administrator